

PORTFOLIO MAP



PORTFOLIO TITLE: Rescue and Public Protection Equipment

LEAD STATE: State of South Carolina

OVERVIEW:

The Master Agreement in this portfolio will allow state and local governments across the country to have access to Rescue and Public Protection Equipment from a qualified and competitively priced manufacturer.

INITIAL TERM: 1 year (12/23/2025 – 12/22/2030)

RENEWALS: 4 additional one-year renewal periods

TOTAL TERM POSSIBLE: 5 years

AVAILABLE CATEGORIES:

- 1. Category 1 Rescue Equipment
- 2. Category 2 Hazmat Equipment
- 3. Category 3 Intervention Equipment
- 4. Category 4 Decontamination Equipment



SUPPLIERS AVAILABLE:

- Safeware
 - Category 1 Resuce Equipment
 - Category 2 Hazmat Equipment
 - Category 3 Intervention Equipment
 - Category 4 Decontamination Equipment

KEY BENEFITS:

- Provides a wide range of supplies and products not currently available on a NASPO portfolio, where those products and supplies are used frequently within each NASPO member state.
- The new NASPO portfolio creates a path for member states to purchase common products and equipment for rescue and public protection not currently available under a NASPO portfolio.

PRICING:

Master Agreement pricing is based on the price after a % MSRP discount. All offering and price adjustments are subject to the lead state's review, negotiation, or rejection prior to any catalog updates in the Master Agreement.

PROCUREMENT BACKGROUND:

These contracts are the result of the publicly posted solicitation number RFP 5400028525 led by the State of South Carolina. The NASPO Executive Council approved conducting a solicitation for Rescue and Public Protection Equipment to offer a new portfolio to state and local entities.

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STATES ON SOURCING TEAM:

- ★ South Carolina Lead State
- **★** Kansas
- ★ Florida



RFP INFORMATION:

Date Released: September 3, 2025 Date Closed: October 22, 2025 Number of Amendments Posted: 1

Posting Period: 49 Days

PUBLIC POSTING OF SOLICITATION:

Publicly posted by the lead State of South Carolina. Posting Link:

PUBLIC OPENING

Sealed proposals were opened by the Lead State following the closing date.



http://www.procurement.sc.gov

VENDOR RESPONSES:

- Number of Vendor Responses Received: 3
- Number of Non-Responsive Vendor Responses: 1
- Number of Vendor Responses Evaluated: 2

EVALUATIONS:

In-person technical evaluation meetings were held with the Sourcing Team on November 13, 2025. Final scoring was completed on November 14, 2025.

Maximum Points Possible (1000 points)

EVALUATION CRITERIA:

Technical Evaluation Category (65%)

Proposals that met or exceed the Mandatory Minimum Requirements were evaluated against the following criteria, out of a total of 1,200 points:

| lectifical Evaluation Category (03%) | <u>iviaximum Foints Fossible</u> (1000 points) |
|--|--|
| Experience &Qualifications | 200 points |
| Ability to Meet Scope of Work | 300 points |
| Customer Service | 100 points |
| Product Selection Availability | 150 points |
| Implementation & Promotion of NASPO ValuePoint | |
| Master Agreement | 50 points |
| Number of Categories Offered | 200 Points |
| Cost Evaluation Category (35%) | Maximum Points Possible (540 points) |

Market Basket – By Category (1-4)

Discount % Off Evaluation

Volume Discount Evaluation

180 points
180 points

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SCORING:

Offeror's proposals were scored according to the RFP's Evaluation Criteria under Attachment C – RFP Evaluation Plan.

AWARD:

The RFP allowed for one vendor award. The sourcing team recommended an award to one (1) supplier.



| | Rescue and Public Protection Equipment Awardee by Category | Safeware |
|---|--|----------|
| 1 | Rescue Equipment | ✓ |
| 2 | Hazmat Equipment | ✓ |
| 3 | Intervention Equipment | ✓ |
| 4 | Decontamination Equipment | ✓ |

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