

SAFWARE SALES

National Sales Territory Maps

Safeware maintains a seasoned leadership team and an experienced regional sales organization covering the Northeast, Southeast, Western, Federal/Military, and Security Solutions markets.

This includes:

- » Field Account Managers focused on public safety and government
- » Inside Sales teams that extend coverage and responsiveness
- » Specialized Federal and Military representatives who understand complex requirements and acquisition pathways

This footprint allows us to introduce, demonstrate, and support solutions on a national level.



National Coverage

Safeware has representatives covering all 50 states with offices and warehouses in 8 states.



Sales Representatives

Safeware has over 30 representatives spread across the United States for personalized customer interaction.



Locations

Safeware has 8 dedicated warehouse and office locations with 6 service centers across the United States.



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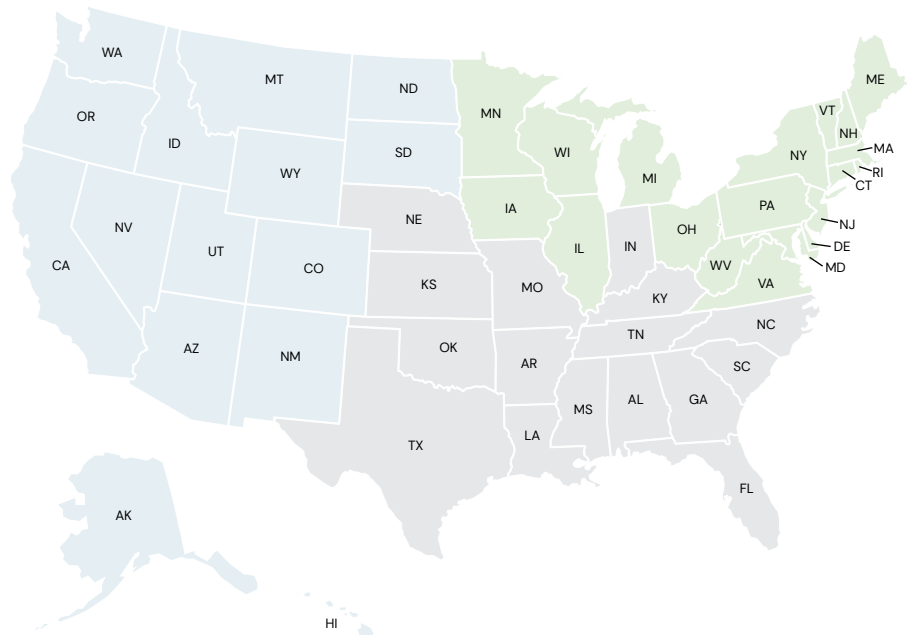
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Tom Grasso

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Safeware Inc. US SALES TERRITORY MAP

Effective January, 2026



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SALES COVERAGE

Northeast Sales Coverage



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Connecticut

Delaware

Illinois

Iowa

Maine

Maryland

Massachusetts

Michigan

Minnesota

New Hampshire

New Jersey

New York

Pennsylvania

Ohio

Rhode Island

Vermont

Virginia

Washington DC

West Virginia

Wisconsin



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Southeast Sales Coverage



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Alabama

Kansas

Nebraska

Arkansas

Kentucky

North Carolina

Florida

Louisiana

South Carolina

Georgia

Mississippi

Tennessee

Indiana

Missouri

Texas

SALES COVERAGE

West Coast Sales Coverage



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Alaska

Arizona

California

Colorado

Hawaii

Idaho

Montana

Nevada

New Mexico

North Dakota

Oregon

South Dakota

Utah

Washington

Wyoming



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