

Safeware + VidlSourcing Utah Board of Education

Scaling Custom First Aid Kits for Utah’s Board of Education

In Fall 2025, Safeware partnered with VidlSourcing to deliver a statewide rollout of custom first aid kits for the Utah Board of Education. The project required large-scale customization, rapid turnaround, domestic assembly, and coordinated distribution to over 150 locations. From purchase order to fully kitted, branded, and ship-ready product in 28 business days, this project demonstrated Safeware’s ability to support complex, multi-location education deployments with speed, flexibility, and reliability.

Program Kit



Project Snapshot

| | |
|-----------------------|--------------------------------|
| Total Quantity | 3,165 Kits |
| PO Received | October 2 |
| Assembly Completed | November 12 |
| Turnaround | 28 Business Days |
| Distribution | Drop-Shipped to 150+ Locations |
| Assemble Location | California |

The Challenge

The Utah Board of Education required custom-configured first aid kits aligned to school needs and rapid fulfillment across 150+ delivery points. Off-the-shelf kits and overseas timelines would not meet these constraints.

The Solution

Safeware and VidSourcing delivered a turnkey custom kitting program: education focused configurations, U.S.-based assembly in California for speed and quality control, and coordinated drop-ship fulfillment to simplify logistics for the customer.

Results & Impact

Speed to Deployment: 3,165 kits assembled and ship-ready in 28 business days.

Operational Simplicity: One coordinated rollout to 150+ locations.

Scalability Proven: Repeatable model for statewide and district-wide programs.

Why This Matters for Safeware Sales Reps

Use this case study to position Safeware's ability to deliver custom, branded, U.S. assembled kits at scale with fast turnaround and multi-site fulfillment—ideal for state DOE programs, large districts, charter networks, and grant-funded preparedness initiatives.